

Message Text

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41

ORIGIN COME-00

INFO OCT-01 EUR-06 ADP-00 EB-05 CIAE-00 INR-10 NSAE-00

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RFSTECHSCHULTE - COMM/BEWT

MHUTCHINS - BEWT / COMM

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EHURWITZ - EUR/EE/STATE

HHEISS - BEWT/COMM

MFRIEDLANDER - BEWT/COMM

ESEGALL - EUR/EE/STATE

JTARTTER - EWT/STATE

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R 051542Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY WARSAW

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E.O. 11652: N/A

TAGS: BTRA, UR, PL, HU

SUBJECT: BUSINESS TRAVEL: ROCKWELL INTERNATIONAL

REF: STATE A-4735

FROM COMMERCE/BEWT

1. LEO SHAPIRO, MANAGER, INTERNATIONAL NEW BUSINESS DEVELOPMENT,
AUTONETICS DIVISION, ROCKWELL INTERNATIONAL PLANNING VISIT
ACTION POSTS ACCORDING TO FOLLOWING SCHEDULE: MOSCOW -- JULY 18
THROUGH 27; BUDAPEST AND WARSAW, FIRST TWO WEEKS OF AUGUST.

2. OBJECT OF VISIT WOULD BE DISCUSSION POSSIBLE ROCKWELL
VENTURES IN AIR TRAFFIC CONTROL, MICROELECTRONICS, MOS/LSI
DIGITAL COMPUTERS, 4800 BPS ADAPTIVE DATA MODEM, BIAXIAL TILT-
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METER, MODULAR EVALUATION TEST SETS, AND KO-100 OMEGA MARINE

NAVIGATION RECEIVER. (COPY FULL ROCKWELL PROPOSAL, INCLUDING PRODUCT DISCUSSION, FOLLOWS BY AIR POUCH)

3. IN DISCUSSIONS WITH SOVIET AUTHORITIES, ROCKWELL PLANS TO TAKE PROTOCOL APPROACH, PROPOSING LONG-TERM COOPERATIVE RELATIONSHIP WITH STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY IN SEVERAL OF THESE AREAS.

4. ACTION REQUESTED: ADDRESSEE POSTS REQUESTED ARRANGE APPOINTMENTS FOR SCHAPIRO WITH APPROPRIATE FTO'S, MINISTRY OFFICIALS.

5. FOR WARSAW: SHAPIRO HAS MET WITH STANISLAW CHODKOWSKI AND PRZYCHODZIEN IN NEW YORK. PRZYCHODZIEN PROMISED TO ARRANGE APPOINTMENTS FOR SHAPIRO DURING HIS CURRENT VISIT TO WARSAW. SUGGEST CONSULTATION WITH PRZYCHODZIEN BEFORE MAKING APPOINTMENTS.

6. FOR BUDAPEST: SHAPIRO HAS MET WITH F. MOLNAR, HUNGARIAN EMBASSY IN WASHINGTON WHO ALSO VOLUNTEERED TO ASSIST IN MAKING APPOINTMENTS. WILL ADVISE EMBASSY OF MOLNAR ARRANGEMENTS AS SOON AS RECEIVED: EMBASSY MAY WISH TO WAIT UNTIL THAT TIME BEFORE MAKING ARRANGEMENTS OF ITS OWN. RUSH

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